

# **Variable Message Signs For Intelligent Transportation System Market - Global Industry Size, Share, Trends, Opportunity, and Forecast, Segmented By Component (Hardware, Software), By Technology (Electro-Mechanical Signs, Reflective Flip-Disk Signs, and Light Emitting Signs), By Application (Active Traffic Management, Highway Advisory Radios, Road/Weather Information System, and Others), By Region & Competition, 2021-2031F**

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## **Abstracts**

The Global Variable Message Signs For Intelligent Transportation System Market is projected to expand from USD 1.67 Billion in 2025 to USD 2.64 Billion by 2031, registering a CAGR of 7.93%. Utilizing LED or LCD technology, Variable Message Signs (VMS) serve as digital signage solutions within Intelligent Transportation Systems (ITS) to convey real-time, dynamic information such as weather alerts, traffic conditions, and safety warnings to motorists. This market growth is largely fueled by the accelerating demand for effective traffic management solutions amidst rapid urbanization and intensifying vehicular congestion. Governments globally are prioritizing road safety infrastructure to minimize accidents and improve commuter awareness, while the rising need for energy-efficient, solar-powered signage further promotes adoption. Reflecting this robust investment in transportation infrastructure, the American Road & Transportation Builders Association projected that public highway, pavement, and street construction activity in the United States would reach \$126 billion in 2024.

One substantial challenge hindering the expansion of the global VMS market is the high initial cost related to installation and ongoing maintenance. Deploying advanced VMS

infrastructure requires significant capital for hardware, power systems, and connectivity, which can be cost-prohibitive for developing regions or smaller municipalities with limited budgets. Additionally, interoperability issues between modern, connected VMS technologies and legacy infrastructure can increase technical complexities and delay project timelines. Despite these obstacles, the market continues to evolve, although budgetary constraints within certain public sectors persist as a critical limiting factor.

## **Market Driver**

Rising government investments in ITS infrastructure projects act as the primary catalyst driving the global Variable Message Signs (VMS) market. Public agencies are aggressively funding modernization initiatives to replace aging static signage with dynamic digital solutions that enhance road safety and network efficiency. These financial injections facilitate the deployment of extensive VMS networks across highway corridors and urban centers, directly overcoming the capital barriers that often impede adoption. For instance, the European Commission announced in a July 2024 press release titled 'EU invests record 7 billion in sustainable, safe and smart transport infrastructure' that it selected 134 projects to receive over 7 billion in grants, specifically targeting infrastructure upgrades and the launch of cooperative Intelligent Transport Systems. This level of capital allocation allows municipalities to accelerate the installation of advanced signage systems necessary for regulatory compliance and congestion management.

Concurrently, the integration of VMS with Internet of Things (IoT) ecosystems and smart city networks is reshaping market dynamics. Traffic operators now prioritize connected signage capable of autonomously displaying real-time data derived from environmental sensors and connected vehicles, creating a demand for high-performance, data-driven display solutions. This shift toward technologically advanced systems has spurred significant commercial activity for hardware manufacturers. According to Daktronics' 'Fiscal Year 2024 Fourth Quarter and Year-End Earnings Release' from June 2024, orders for the fourth quarter increased by 14.6 percent, driven notably by strong demand in the Transportation business unit. Broader smart mobility initiatives further reinforce this trend by funding the digital backbone VMS relies upon; for example, the U.S. Department of Transportation awarded \$54 million in grants in 2024 for 34 projects focused on advanced smart community technologies, underscoring the critical role of digital infrastructure in modern transportation.

## **Market Challenge**

The high initial capital required for the installation and ongoing maintenance of Variable Message Signs (VMS) serves as a significant restraint on the global market. Implementing these intelligent systems involves substantial expenditure on LED displays, power units, and connectivity hardware, costs that often exceed the financial capacity of smaller municipalities and developing regions. Furthermore, the technical complexity of integrating modern VMS with legacy infrastructure adds unforeseen costs, further straining limited public resources. Consequently, transportation agencies frequently face difficult trade-offs, forcing them to prioritize essential structural repairs over the deployment of advanced digital signage. This financial limitation directly restricts the scale and speed at which VMS technologies can be adopted.

The magnitude of this budgetary pressure is highlighted by the widening deficit in general infrastructure funding, which leaves little room for technological upgrades. According to the American Society of Civil Engineers, the United States faces a projected investment gap of \$3.7 trillion in 2025 over the next decade to bring infrastructure systems to a state of good repair. Such a profound funding shortfall necessitates that available capital be directed toward critical rehabilitation projects rather than ITS enhancements. As a result, the growth of the VMS market is impeded by the inability of public sectors to absorb the premium costs associated with smart infrastructure deployment in the face of competing fiscal demands.

## **Market Trends**

The integration of Vehicle-to-Everything (V2X) communication protocols is transforming Variable Message Signs into active nodes within connected ecosystems. Modern units now feature Roadside Units that broadcast digital alerts to in-vehicle displays while simultaneously presenting visual information to non-connected drivers. This hybrid functionality creates a critical bridge for autonomous mobility, ensuring safety data reaches all road users. This technological convergence is reinforced by aggressive federal initiatives; for instance, the U.S. Department of Transportation established a target in its August 2024 'Saving Lives with Connectivity: A Plan to Accelerate V2X Deployment' to deploy Vehicle-to-Everything technology across 20 percent of the National Highway System by 2028, highlighting the pivotal role of connected infrastructure.

Simultaneously, the utilization of AI and machine learning for predictive traffic messaging is replacing reactive manual adjustments. Traffic centers are adopting cloud-based algorithms that analyze sensor data to forecast congestion, enabling VMS

networks to automatically display diversionary routing before jams materialize. This transition toward intelligent, data-driven software is fueling substantial market activity for solution providers. As reported in the 'Fiscal Year 2024 Fourth Quarter and Year-End Earnings Release' by Iteris in June 2024, the company achieved record net new bookings of \$53.3 million, a 20 percent increase year-over-year, driven by the demand for its AI-powered smart mobility platform.

## **Key Market Players**

SWARCO AG

Daktronics, Inc

Lindsay Corporation

Hill & Smith Holdings PLC

Carmanah Technologies Corp

SES America, Inc

Solar Technology, Inc

Bartco Traffic Equipment Pty Ltd

Data Signs Pty Ltd

Yaham Optoelectronics Co., Ltd.

## **Report Scope**

In this report, the Global Variable Message Signs For Intelligent Transportation System Market has been segmented into the following categories, in addition to the industry trends which have also been detailed below:

Variable Message Signs For Intelligent Transportation System Market, By  
Component

Hardware

Software

Variable Message Signs For Intelligent Transportation System Market, By  
Technology

Electro-Mechanical Signs

Reflective Flip-Disk Signs

Light Emitting Signs

Variable Message Signs For Intelligent Transportation System Market, By  
Application

Active Traffic Management

Highway Advisory Radios

Road/Weather Information System

Others

Variable Message Signs For Intelligent Transportation System Market, By  
Region

North America

United States

Canada

Mexico

Europe

France

United Kingdom

Italy

Germany

Spain

Asia Pacific

China

India

Japan

Australia

South Korea

South America

Brazil

Argentina

Colombia

Middle East & Africa

South Africa

Saudi Arabia

UAE

## **Competitive Landscape**

Company Profiles: Detailed analysis of the major companies present in the Global Variable Message Signs For Intelligent Transportation System Market.

**Available Customizations:**

Global Variable Message Signs For Intelligent Transportation System Market report with the given market data, TechSci Research offers customizations according to a company's specific needs. The following customization options are available for the report:

**Company Information**

Detailed analysis and profiling of additional market players (up to five).

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